

### ExoTalent

Exotalent is a young company registered in Ethiopia as LTD. Its founders are long standing IICD partners and have established various social ventures throughout the years. Gillian Brewin, IICD representative in Ethiopia, joined ExoTalent as a Managing Director to establish ExoTalent as the successor to IICD in Ethiopia, with the same staff, same approach and the benefit of Gillian's and ExoTalent's accumulated experience.

Employing this ever growing experience, wide-ranging capabilities across industries, and extensive understanding of most resource poor communities in Ethiopia, ExoTalent collaborates with partners to become better performing organizations. We work with civil society organizations, educational institutions, non-governmental organizations, private businesses and the public sector to ensure greater performance by combining broad and deep industry knowledge with functional capabilities to provide various services.

#### Solutions and services:

ExoTalent's core business is ICT skills building and solution development, combined with research and consulting. We employ interactive facilitation methods informed by diverse multi-annual programmes serving community groups and youth. Our drive to deliver is fed by the belief that in today's world everyone should be able to access and use the information they require to improve the quality of their lives. Information and communication technology (ICT) like computers, internet, mobile phones and tablets, but also radio and TV play a major role in the dissemination of information and knowledge.

ExoTalent adds value through the following activities:

- User needs assessment/user cases
- Capacity development in ICT skills
- Technology-enabled business development
- Data collection and management
- Partnership brokering (PBA)

ExoTalent further specializes coordinating and deploying various youth-focused leadership and skills development programmes, incl.

- Junior Achievement: youth work readiness, entrepreneurship and financial literacy
- DOY: digital opportunities for youth & Digital youth platforms
- African youth programmes

#### Organisation:

ExoTalent is a small company with a stable core of 3 committed team members. This core ensures quality and continuity of the social business. Although small in size, ExoTalent has a great network at its disposal, both in terms of local experts and international associates. ExoTalent is experienced in handling large-scale projects by engaging associates or temporary project team members to deliver assignments. ExoTalent can reach deep into communities and partake in high-level policy debates in the international development arena. This mix of capacities, network and experience makes ExoTalent a unique player in the Ethiopian ICT for Development sector.

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